

Buildings and General Services
Office of Purchasing & Contracting
109 State St
Montpelier VT 05609-3001
USA

| | | |
|--|------------------------------------|---|
| Contract ID 0000000000000000000000032797 | | Page 1 of 4 |
| Contract Dates 11/01/2016 to 10/31/2018 | | Origin CPS |
| Description: CPS-PORTABLE CHANGEABLE MSG | | Contract Maximum \$9,999,999.00 |
| Buyer Name Berini, Brian Jon | Buyer Phone 802/828-2217 | Contract Status Approved |

| Line # | Item ID | Item Desc | UOM | Unit Price | Max Qty | Max Amt |
|--------|---------|--|-----|--------------|---------|---------|
| 1 | | LARGE PORTABLE CHANGEABLE MESSAGE SIGNS / VER-MAC MODEL # 1500LP | EA | 23,750.00000 | 0.00 | 0.00 |
| | | Includes modem and battery charger. | | | | |
| | | ADDITIONAL CHARGE OF \$1,950 PER LARGE SIGN TO UPGRADE THE BATTERIES TO AGM. | | | | |
| 2 | | SMALL PORTABLE CHANGEABLE MESSAGE SIGNS / VER-MAC MODEL # 548/WINCH/V-TOUCH/TILT & ROTATE PANELS | EA | 14,795.00000 | 0.00 | 0.00 |
| 3 | | RADAR OPTION | EA | 1,295.00000 | 0.00 | 0.00 |
| 4 | | DATA LOG OPTION | EA | 575.00000 | 0.00 | 0.00 |
| 5 | | PELCO CAMERA OPTION | EA | 9,275.00000 | 0.00 | 0.00 |
| 6 | | MOTORIZED ALIGNMENT OPTION (HYDROLIC LIFT FOR PCMS-548) | EA | 1,395.00000 | 0.00 | 0.00 |
| 7 | | TRAILER MOUNTED ARROW BOARD | EA | 4,195.00000 | 0.00 | 0.00 |
| | | MODEL# ST-4815 VER-MAC 15 LED LAMPS BATTERY POWERED - SOLAR CHARGED BUILT-IN SOLAR REGULATOR BUILT-IN BATTERY CHARGER | | | | |
| 8 | | COMMON COMPONENT REPLACEMENT PARTS LIST | EA | 0.01000 | 0.00 | 0.00 |
| | | 1. Display Module/Card \$575.00 2. Modems \$1,350.00 3. Controller Cards \$N/A 4. Solar Panels \$1,100.00 5. Solar Regulators \$415.00 6. CPU \$1,675.00 7. AC Charger \$475.00 8. Batteries \$135.00 8a. Batteris (AGM) \$350.00 9. Leveling jacks \$50.00 10. LCD Display \$375.00 11. Programming Keyboard \$75.00 12. Hydraulic Pump \$475.00 13. Wheel & Tire \$150.00 14. Hitch \$175.00 15. GPS \$575.00 16. Hourly Rate \$150.00 | | | | |
| 9 | | WSIC I-CONE BARREL, EQUIPMENT CLASS-50 | EA | 0.01000 | 0.00 | 0.00 |
| | | RATES: \$585.00/week (One week minimum) \$1750.00/month | | | | |
| | | Specifications: Class 1/11 traffic barrel Barrel material and reflective material available to meet state specs | | | | |

State of Vermont

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Montpelier VT 05609-3001
USA

CONTRACT



Vendor ID 0000003884
Worksafe Traffic Control Industries, Inc
115 Industrial Lane-Berlin
Barre VT 05641
USA

| | | |
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Phone #: 802-223-8948

| Line # | Item ID | Item Desc | UOM | Unit Price | Max Qty | Max Amt |
|--------|---------|--|-----|------------|---------|---------|
| | | USDOT approved high performance absorbed glass mat dry (AGM) 12 volt non spillable, non venting battery Intel X-scale process controller board with Microsoft Windows CE operating system K-Band Radar (24.125 GHZ) WAA enabled GPS Satellite, GPRS cellular, and bluetooth communication Weights: 60 lbs NCHRP 350 compliant, FHWA accepted (WZ-272) MUTCD compliant Temp: -40C to +60C | | | | |

CONTRACT TERMS AND ADDITIONAL INFORMATION

WORKSAFE TRAFFIC CONTROL POC INFORMATION:
DEBRA RICKER
802-223-8948

PERFORMANCE MEASUREMENTS

1. DELIVERY IS REQUIRED WITHIN TWO WEEKS OF ACCEPTANCE OF A PURCHASE ORDER, UNLESS THE CONTRACTOR HAS ADVISED THE CUSTOMER ON AN ALTERNATE DELIVERY SCHEDULE. (EXAMPLE- LONGER LEADTIME DUE TO MANUFACTURING CYCLE WHEN ORDERED FROM OEM)

THE ACCEPTABLE QUALITY LEVEL FOR ON TIME DELIVERY WILL BE 99%; THE CUSTOMER WILL REPORT ANY DELIVERIES THAT DO NOT MEET THE CONTRACTORS PROMISED DELIVERY DATE TO THE STATE CONTRACT MANAGER. CONTRACTORS DELIVERY PERFORMANCE WILL BE REVIEWED IN PERIODIC CONTRACT REVIEW MEETINGS BETWEEN THE STATE OF VERMONT (SOV) AND THE CONTRACTOR.

2. THE CONTRACTOR MUST COMPLETE THE REPORTING REQUIREMENTS OUTLINED IN THE RFP AND IN THIS CONTRACT. A FAILURE BY THE CONTRACTOR TO COMPLETE THEIR QUARTERLY REPORTING ON TIME IN TWO CONSECUTIVE QUARTERS WILL RESULT IN A CONTRACT REVIEW WITH POTENTIAL CONSEQUENCES AS SEVERE AS TERMINATION.

3. ORDERING - SUPPLIER MUST RESPOND TO CUSTOMERS REQUESTS FOR TECHNICAL INFORMATION, PRICING, AND DELIVERY INFORMATION WITHIN 48 HOURS OR LESS OF THE FIRST CONTACT BY THE CUSTOMER. THE CUSTOMER WILL REQUIRE A 99% COMPLIANCE TO THIS REQUIREMENT, WITH THE CUSTOMER REPORTING ANY CONTRACTOR NON-COMPLIANCE TO THE STATE CONTRACT MANAGER. THE CONTRACTORS CUSTOMER RESPONSE PERFORMANCE WILL BE REVIEWED IN PERIODIC CONTRACT REVIEW MEETINGS BETWEEN THE SOV AND THE CONTRACTOR.

SCOPE OF CONTRACT: PORTABLE CHANGEABLE MESSAGE SIGNS

CONTRACT PERIOD: THIS CONTRACT IS WRITTEN FOR AN INITIAL TWO (2) YEAR TERM WITH OPTIONS TO EXTEND FOR TWO ADDITIONAL ONE-YEAR TERMS.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JULY 1, 2016 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

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IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

BRIAN BERINI
SENIOR PURCHASING AGENT
PHONE: 802-828-2217
FAX: 802-828-2222
brian.berini@vermont.gov

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____